

# Leading Security When the Rest of The Business Doesn't Care About Security

enhance ● inspire ● expand



Created For Greatness, llc  
PO Box 27551  
Richmond VA 23221  
804.678.9563  
[www.createdforgreatness.com](http://www.createdforgreatness.com)

---

**In your experience, what is one area in project delivery that could be more effective in the partnership between security and project teams?**

*Share your thoughts on the index card provided*



**Kimberley Lewis Parsons**



**Carmen Sullo**

**Always an IT advocate at heart**



BBA in CIS



MIS in IT

**With a passion for people and teams**



Georgetown University

Leadership Coach Certification  
Team Coaching Certification

Associate Certified Coach



**To lead most effectively for tremendous results**

*For Profit*      10+ Years IT Professional

6+ Years Coaching & Training      *Executives*

*Emerging Leaders*      Non Profit

*Strategic Teams*



**Extensive leadership background  
In Business and IT**

Team Leadership  
Project Management  
Agile Coaching  
IT and Leadership Consulting



**Specializing in growing people and  
teams**

Newfield Network, ICF accredited  
Ontological Coach Training



**And fostering a values based  
leadership culture**

*Powerful Teams, Powerful Results*

Diversity and creativity      Collaboration

*Authentic, courageous leadership*

---

**In your experience, what is one area in project delivery that could be more effective in the partnership between security and project teams?**

# In your experience, what is one area in project delivery that could be more effective in the partnership between security and project teams?

*Sometimes the Security team gets so focused on the potential risk that they lose sight of the value that the effort will bring. It would be good for the Security team to have a good understanding of the business case so that the costs of added security can be weighed against both the risks and benefits of the project. It is also beneficial to have the Security team engaged in a project as early as possible so that if there are security needs that should be addressed they are identified early enough in the project to take the necessary steps to implement the solution.*

*At [my company] we basically had NO involvement with information security. In fact, I don't even know if it exists (I mean, I'm sure it does, but we never had any security requirements or anything)*

*I think the biggest thing I struggle with is understanding what the security folks are looking for in terms of risk. I feel like if I had a better idea of where their heads were, I could not only answer their questions better but perhaps even offer information that they didn't think to ask based on my own knowledge of the situation. It's all about context.*

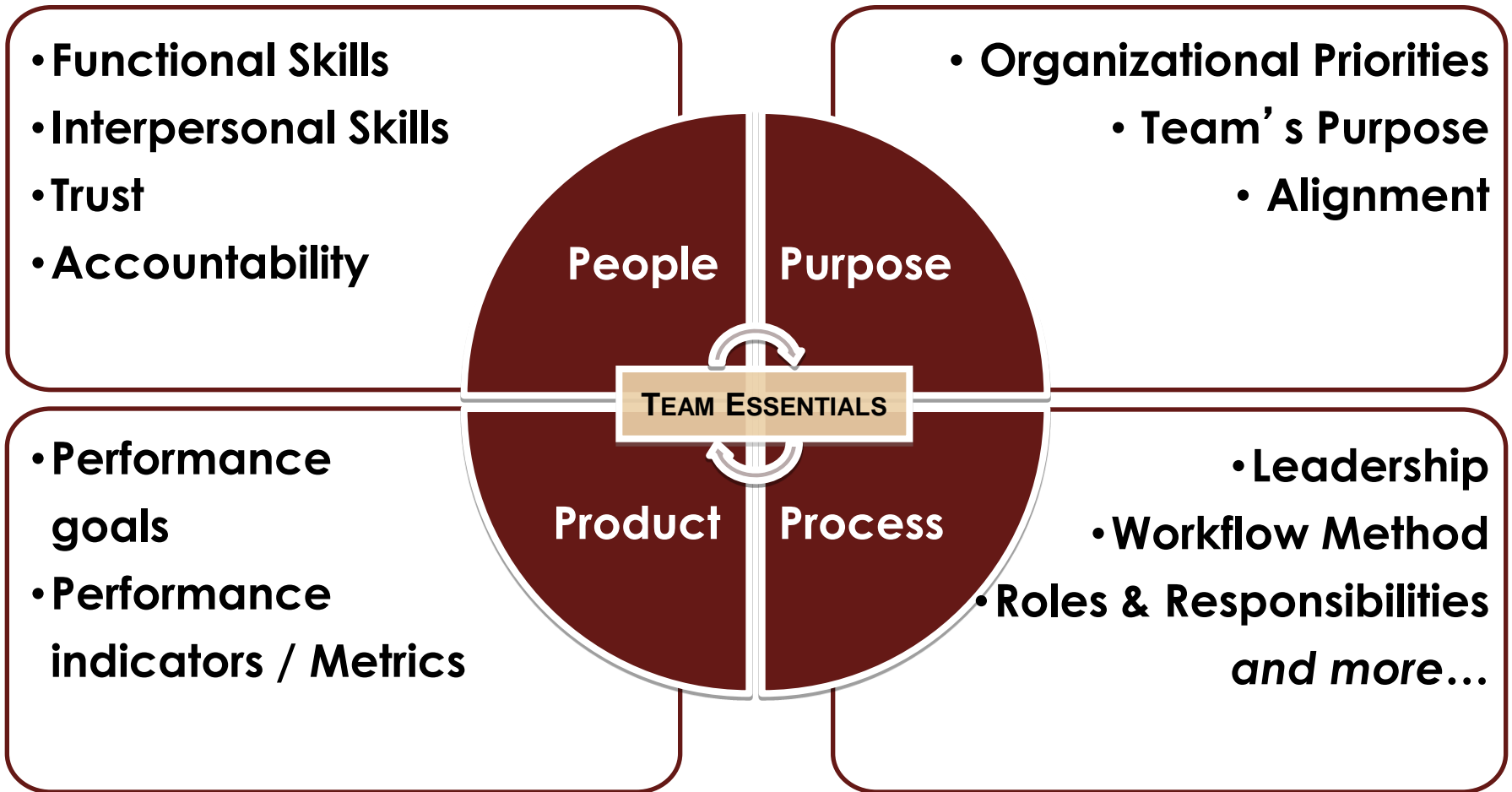
*We don't hear from security until we're about to release and then they find flaws and we don't have time to react. It feels like they show up at the end just to disrupt delivery.*

*Ensuring that Information Security is an imbedded part of the project delivery lifecycle... often it's an after thought or a final checkpoint that leads to rework or suboptimal solutions.*

---

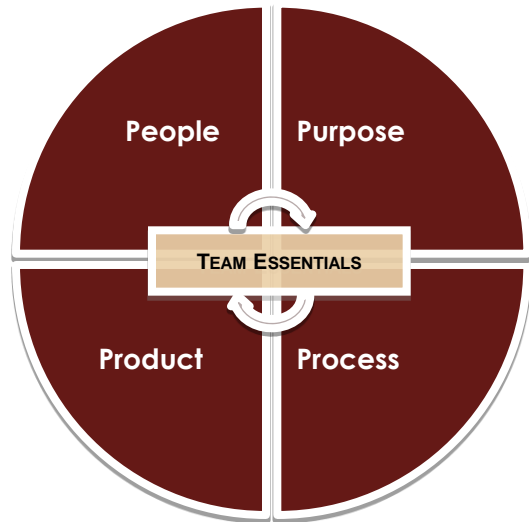
**So how do you lead security when the rest of the business doesn't care about security?**

# ***Team Effectiveness*** is a function of alignment across the ***Team Essentials***

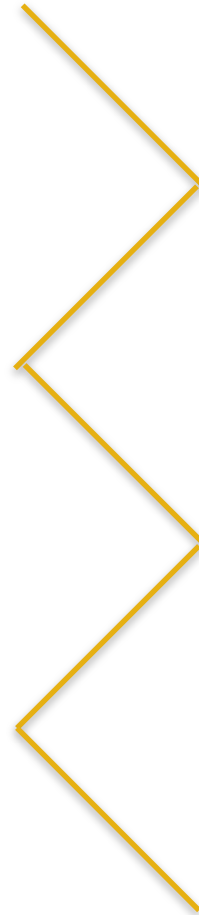


# When delivering results, does it feel like.....

Project Team

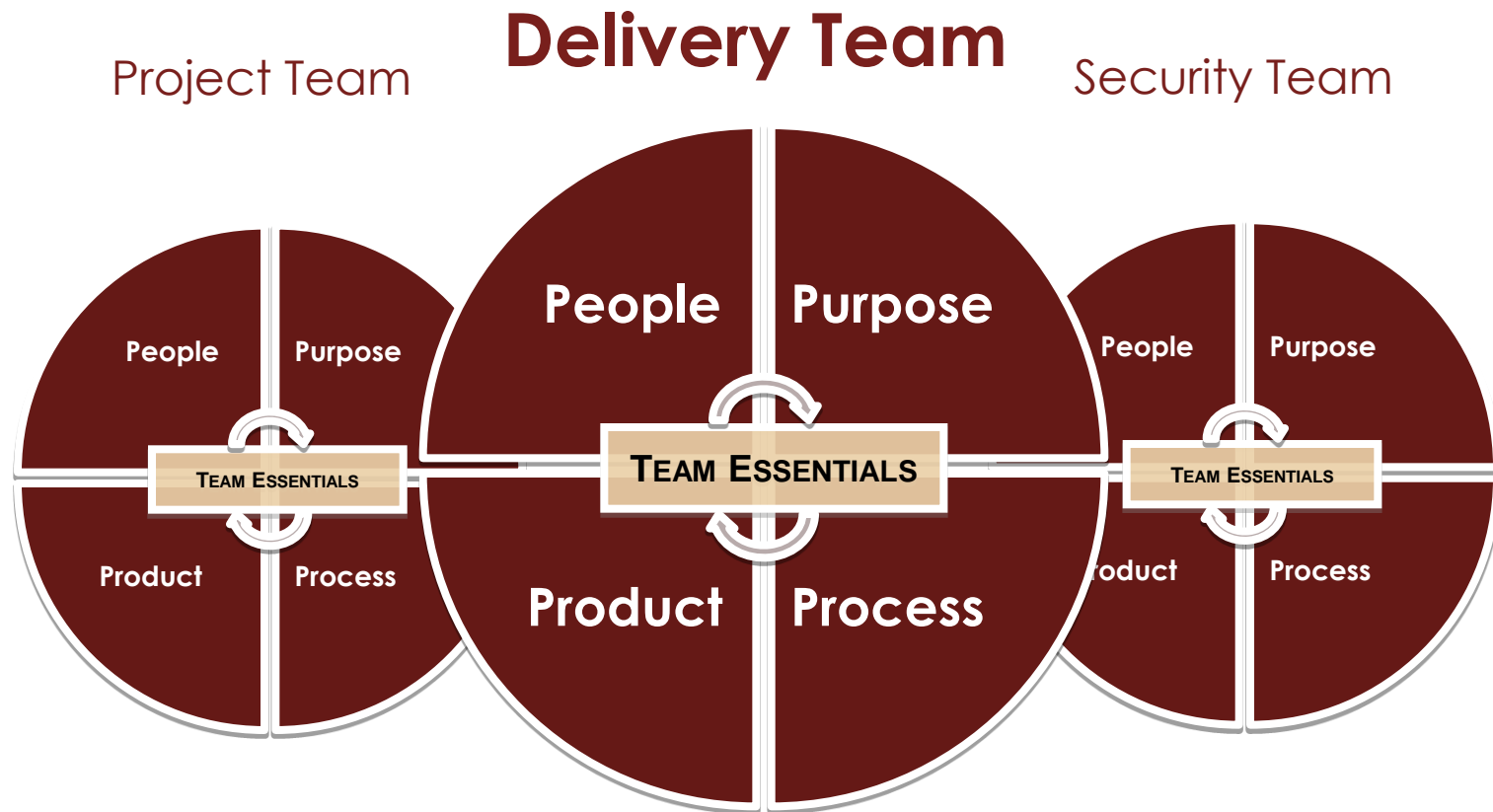


Security Team





# ...Or, does it feel like....



# The feedback highlights misalignment in team essentials

## People

*Sometimes the Security team gets so focused on the potential risk that they lose sight of the value that the effort will bring. It would be good for the Security team to have a good understanding of the business case so that the costs of added security can be weighed against both the risks and benefits of the project. It is also beneficial to have the Security team engaged in a project as early as possible so that if there are security needs that should be addressed they are identified early enough in the project to take the necessary steps to implement the solution.*

*At [my company] we basically had NO involvement with on security. In fact, I don't even know if it mean, I'm sure it does, but we never had any security requirements or anything)*

## Purpose

*I think the biggest thing I struggle with is understanding what the security folks are looking for in terms of risk. I feel like if I had a better idea of where their heads were, I could not only answer their questions better but perhaps even offer information that they didn't think to ask based on my own knowledge of the situation. It's all about context.*

*We don't hear from security until we're about to release and then they find flaws and we don't have time to react. It feels like they show up at the end just to disrupt delivery.*

*Ensuring that Information Security is an imb of the project delivery lifecycle... often it's thought or a final checkpoint that leads to suboptimal solutions.*

## Process

## Product

# For a challenging project you've experienced, how aligned were you in the Team Essentials?

|         | Alignment                |                          |                          |
|---------|--------------------------|--------------------------|--------------------------|
|         | Strong                   | Moderate                 | Low                      |
| Purpose | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| People  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Process | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Product | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

For each Team Essential...

What's the impact to effectiveness if aligned AND influence you have to lead alignment?



# Lead Security: Take a Step Towards Alignment

---

- Where would you start?
- What's one action you can take next week to drive greater alignment?

As You Lead Alignment in the Team Essentials,  
The Credibility and Value of Security Will Increase



# Leading Security When the Rest of The Business Doesn't Care About Security

enhance ● inspire ● expand



Created For Greatness, llc

PO Box 27551

Richmond VA 23221

804.678.9563

[www.createdforgreatness.com](http://www.createdforgreatness.com)