

# R-CISC

WE NEED TO TALK ...

*WENDY NATHER*  
*RESEARCH DIRECTOR*

# FROM GOSSIP TO GROWNUP

(Monday morning at the SOC)



# FLIPPING THE INFORMATION ASYMMETRY



They only have  
to be right once



They only have  
to mess up once

# FLIPPING THE INFORMATION ASYMMETRY



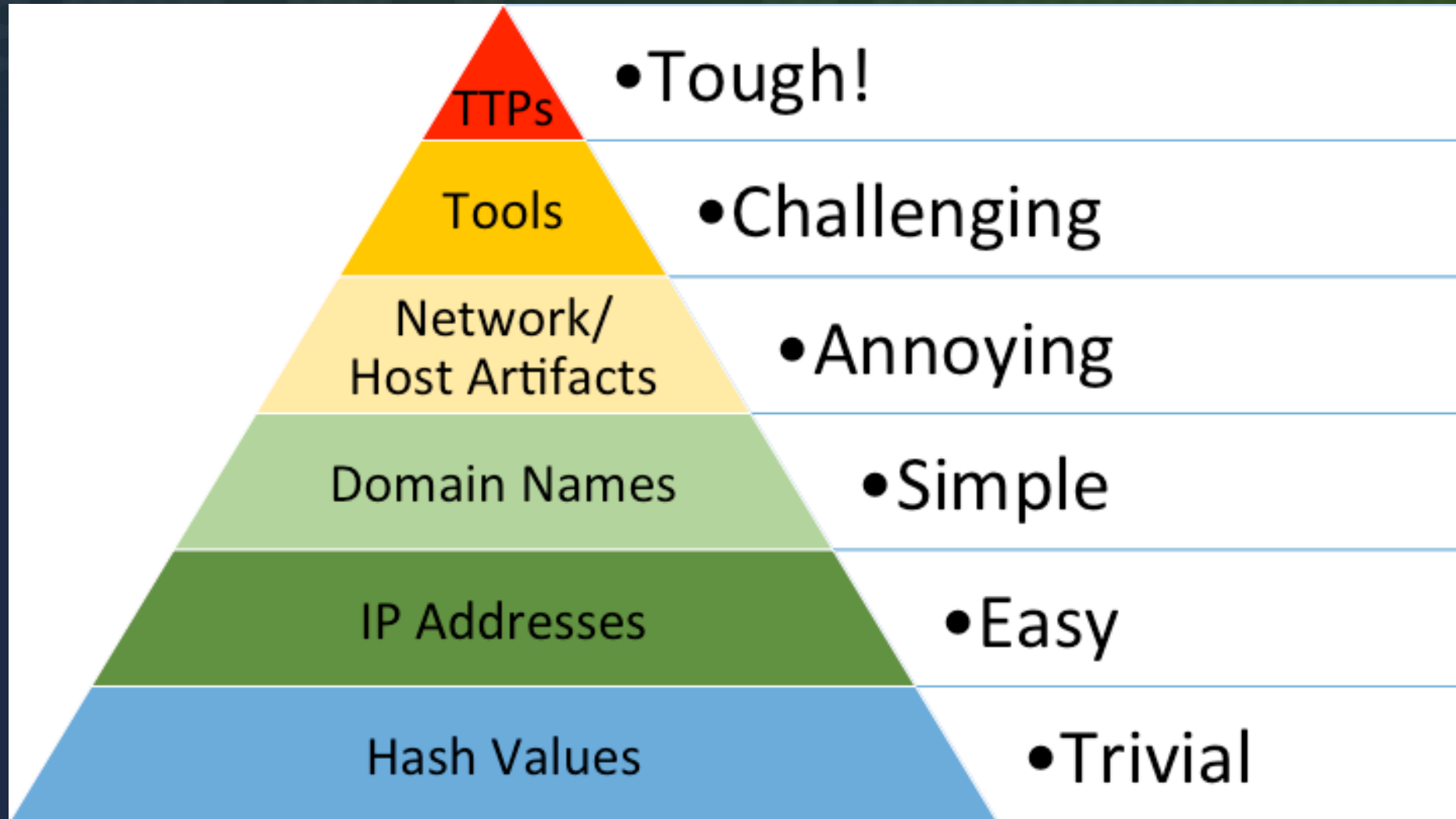
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# DAVID J. BIANCO'S PYRAMID OF PAIN



# R-CISC ON A PLANE



# BRINGING UP ISAC

- Spun off from Retail Industry Leaders Association (RILA) in 2014
- Seed funding from top retailers
- Operational in early 2015
- Currently at ~80 members
- Board members include Target, Walgreens, JC Penney, AutoNation, Gap, Uphold, Levi Strauss & Co., RILA, MGM Resorts, TJX, and Lowe's

# ABOUT THREAT INTELLIGENCE

- Trust happens between individuals, not organizations
- Value depends in part on being exclusive
- Channels tend to default to email between individuals



# SOCIAL ENGINEERING

- Emphasizing personal connections (in-person meetings, email introductions)



- Never underestimate the power of booze

“  
*Don't worry,  
they did not hear you.  
Say it WAY louder.*  
”

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**GIN**





- People like to be helpful



- Offering frequent reminders of control





- Feedback (appreciation, awards)



# Overcoming Barriers to **Cybersecurity** **Threat Intelligence** Sharing in the US Retail Sector

Team One

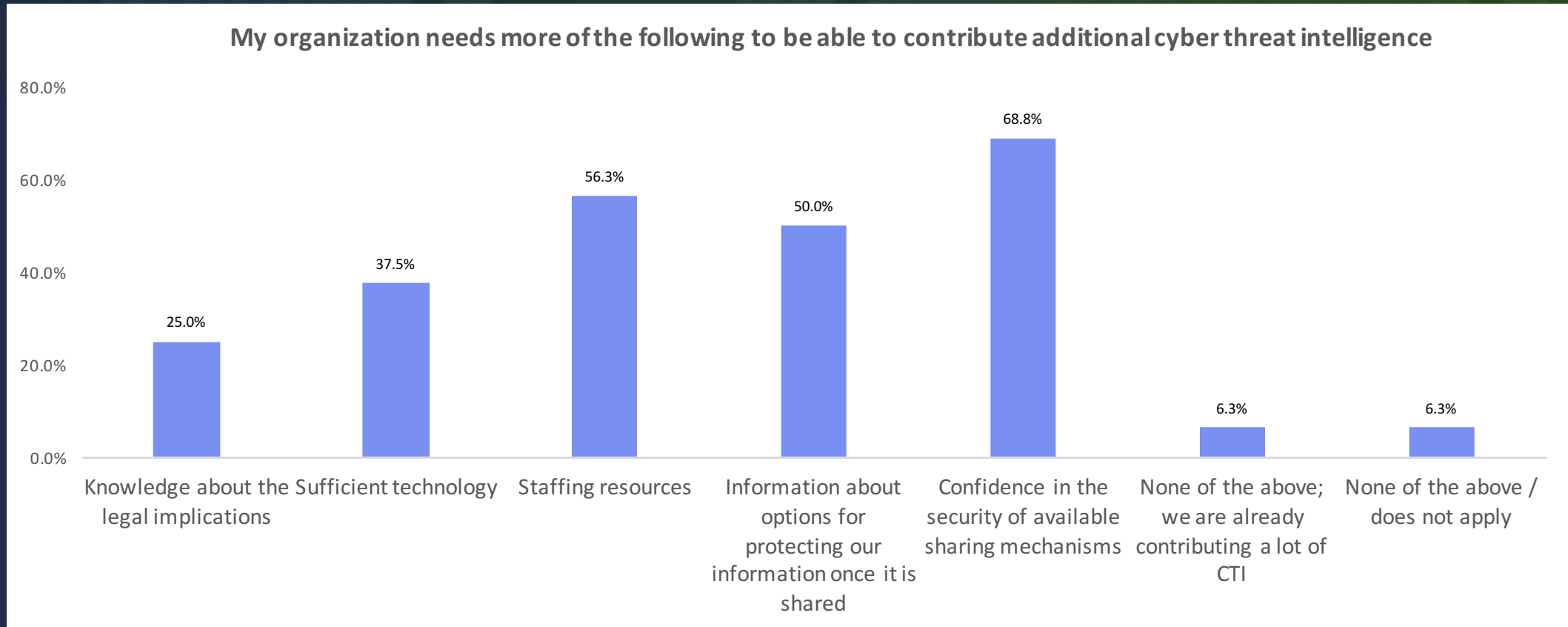
Kevin Donohue, William MacMillan, Marceia Seabrooks, Mohammed Sorwar

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A JOINT RESEARCH PROJECT BY GEORGE MASON UNIVERSITY AND  
THE RETAIL CYBER INTELLIGENCE SHARING CENTER



# FINDING #4: LACK OF CONFIDENCE IN THE SECURITY OF SHARING MECHANISMS IS A BARRIER



# FINDING #5: LACK OF STAFFING RESOURCES IS PERCEIVED AS A BARRIER TO THE USE OF CTI





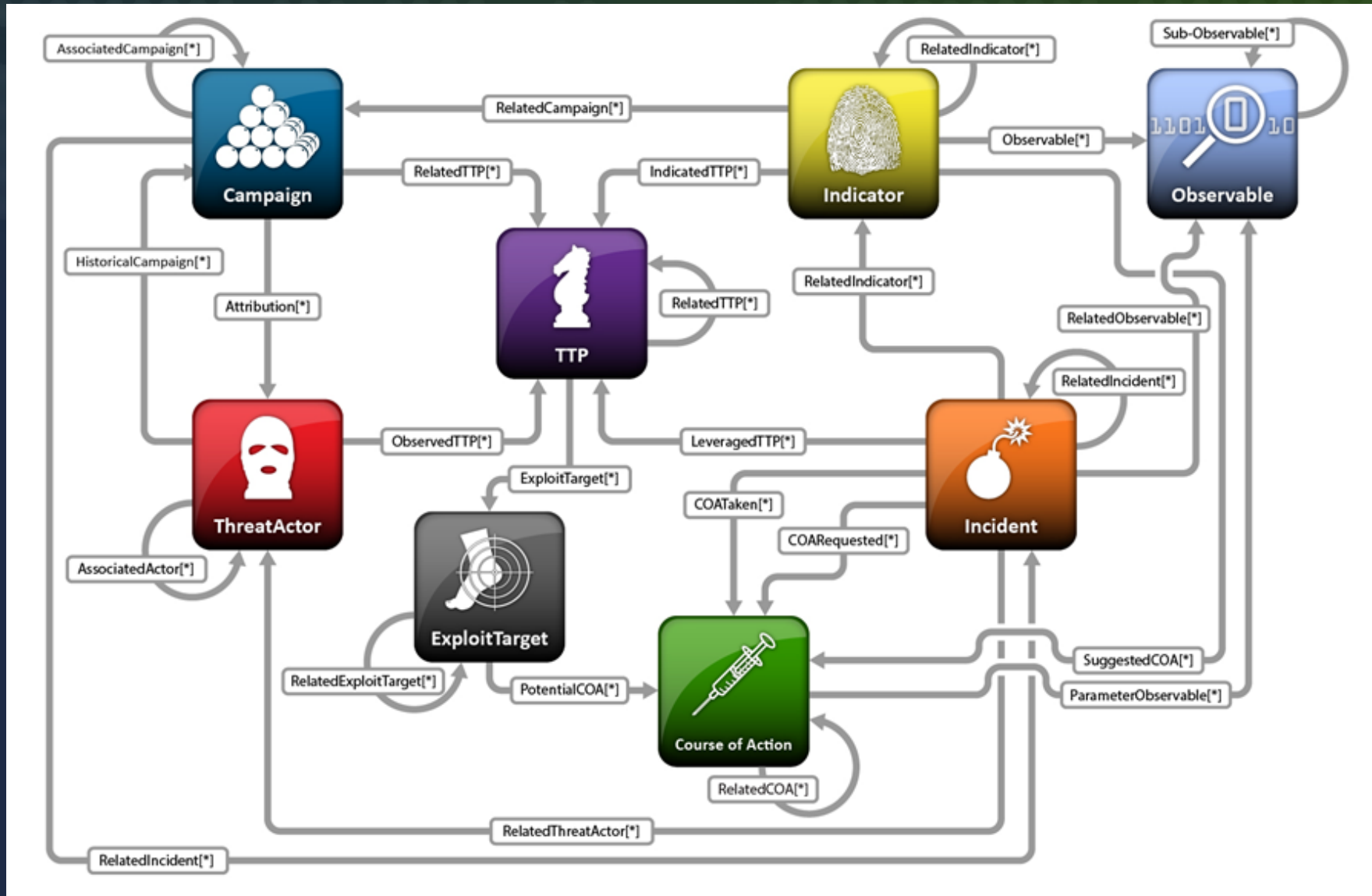
# TEMPLATES

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## Threatbutt Internet Hacking Attack Attribution Map



# TEMPLATES



# TEMPLATES

- “Phishing attack”
  - Mail headers
  - Source domains/IPs
  - Time range
  - Where found
  - Email body
  - Target recipients
  - Attachments
  - Impact
  - Kill chain stages
  - Campaign / threat actors



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Anonymous or with attribution?

# COMPLICATIONS OF DATA SHARING

- Most are happy to share what they've blocked
- Incidents, not so much (unless they need help from LE)
- Don't want to expose own tools and methods
- Don't want reprisal from adversaries
- Brand reputation trumps liability



HELLO.

# TLP: FIFTY SHADES OF AMBER

Color	When should it be used?	How may it be shared?
<b>RED</b>	Sources may use TLP: RED when information cannot be effectively acted upon by additional parties, and could lead to impacts on a party's privacy, reputation, or operations if misused.	Recipients may not share TLP: RED information with any parties outside of the specific exchange, meeting, or conversation in which it is originally disclosed.
<b>AMBER</b>	Sources may use TLP: AMBER when information requires support to be effectively acted upon, but carries risks to privacy, reputation, or operations if shared outside of the organizations involved.	Recipients may only share TLP: AMBER information with members of their own organization who need to know, and only as widely as necessary to act on that information.
<b>GREEN</b>	Sources may use TLP: GREEN when information is useful for the awareness of all participating organizations as well as with peers within the broader community or sector.	Recipients may share TLP: GREEN information with peers and partner organizations within their sector or community, but not via publicly accessible channels.
<b>WHITE</b>	Sources may use TLP: WHITE when information carries minimal or no foreseeable risk of misuse, in accordance with applicable rules and procedures for public release.	TLP: WHITE information may be distributed without restriction, subject to copyright controls.

“When we said PEERS, we didn’t mean GOVERNMENT!”







“And we CERTAINLY didn’t mean VENDORS!”

# COMMERCIAL INTERESTS

- Intellectual property
- Exclusivity
- Marketing
- Sales



# UNSTRUCTURED THREAT INTELLIGENCE





# THE VELVET ROPE PROBLEM





# TECHNOLOGY IS INSUFFICIENT

- Utopia: everything is machine-readable and gets shared at lightning speed, everywhere
- But: not everyone likes STIX/TAXII (sorry)
- And: there are granular concerns around sharing indicators
- By the time you water it down to TLP GREEN, it may be outdated or useless



# LESSONS LEARNED FROM THE CYBER-APOCALYPSE





# LESSONS LEARNED FROM THE CYBER-APOCALYPSE

- Politics still plays a part, even in / especially in an emergency
- Government doesn't scale

# AD HOC NOTIFICATIONS

- Those for whom it comes as a complete surprise
- Those who have a good contact, if only you can find out who it is
- Need secure sharing mechanisms that don't require expertise/technology on both sides
- Keeping OPSEC in place



# TAKEAWAYS

- Build up your Rolodex
- Think about multiple communication channels
- Be careful and explicit about sharing restrictions
- Try templates!
- But use whatever works
- Automating your process? Don't forget the sharing stage

